



Saving \$112k+ in Liquidated damages through intelligent, data driven claim

Introduction

HOW ION ENERGY'S TECHNOLOGY HELPS

A leading ESS provider in North America, develops, owns and operates utility-scale battery energy storage projects. They faced challenges in monitoring and optimizing the performance of their energy storage sites. ION Energy's Platform offered a comprehensive solution to the ESS Provider, focusing on **Site Digital Twin, Data Ingestion & Audit, Real-Time Site Dashboards, specialized reports for downtime protection and revenue maximization,** and Alerts & Notifications.



We initially didn't see a need for complex analytics, but the business needs are changing. Not only is it important to optimize our bidding strategies, we need the ability to do so while protecting the health of our batteries.

ION Energy helps us achieve this by simulating battery health under different dispatch conditions

- Director of Asset Management



Challenges

The ESS Provider operates multiple energy storage sites with varying capacities. Specifically, they have four operational sites:

Given this diversity in site characteristics, their challenges were multi-faceted:

- 1. Warranty Protection:** They aimed to keep each site within warranty parameters. Deviations risked warranty voids and financial losses. Key conditions like voltage and temperature were monitored.
- 2. Real-Time Monitoring and SoH Analysis:** They monitored multiple sites without a centralized dashboard. Metrics such as temperature, SoC, and voltage were tracked. SoH required specialized analytics.
- 3. Revenue Maximization:** To ensure maximum revenue, the ESS Provider needed to provide a yearly scheduling coordinator report, a task that was both time-consuming and prone to errors.

ION Energy's Solution

With ION Energy we created dynamic dashboards providing real-time and all-time site monitoring, including key metrics and graphs.

The **ESS Provider's** contract with their suppliers were digitised in a way for **ION Energy** to benchmark sites performance against their Contract Terms continuously.

To maintain warranty terms, ION Energy developed custom Site Performance KPIs for each of the ESS sites. These KPIs were part of ION Energy's Data Management layer, allowing easy access and uniformity. Alerts for conditions like low voltage and high temperature were set up, along with logs for warranty conditions.

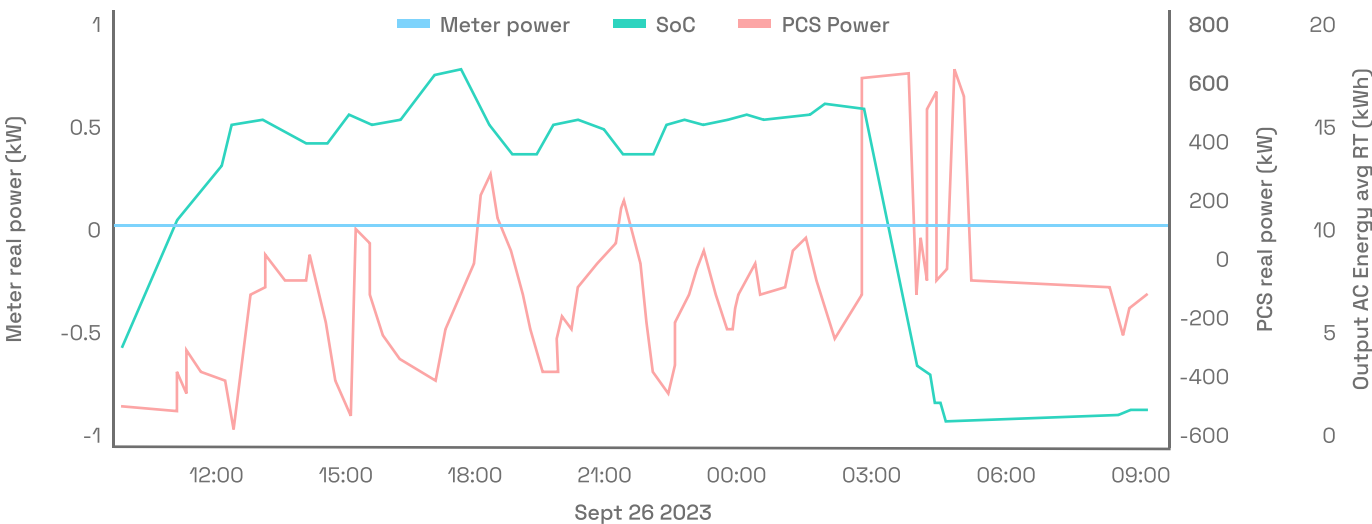
For downtime protection, **ION Energy** generated a **Liquidated Damages Report** detailing downtime data. A **Scheduling Coordinator Report** was also prepared for revenue optimization.

The platform's flexibility allowed it to meet the needs of each of **the ESS Provider's** varied sites, providing both immediate solutions and future scalability options.

Monitoring Solutions

NAME	PROJECTS	TAGS	
 Dashboard 01	Project	Tags Tags	
 Dashboard 02	Project	Tags	
 Dashboard 03	Project	Tags Tags	

Dashboards



Site performance of last 24 hours

Real-Time Site Dashboards

ION Energy has implemented specialized real-time dashboards for each of the ESS Provider’s sites. They are designed to be comprehensive yet user-friendly, displaying KPIs for effective site management. This feature enables the ESS Provider to monitor the performance of each site in real-time. The **Dashboard Engine’s** library contains a variety of prebuilt widgets.

These widgets include:

- graphs of meter real power with time,
- output energy AC with time,
- average DC voltage over time,
- meter reactive power,
- PCS real power,
- PCS reactive power

For instance, the **Site Performance Graph** widget provides a real-time view of the State of Charge (SoC) versus meter power.

Downtime Protection

ION ENERGY

Liquidated Damages

2022

DATE: 12-12-2022

ASSET SERIAL NUMBER

DATE OF COMMENTMENT

January 2017

CONTRACT PARTNER

AUTHOR

ION Energy

ION ENERGY

BETM Performance Report | 01

LIQUIDATED DAMAGES

STRATFORD LIQUIDATED DAMAGES

\$112,566

in US \$

REFUND

HOW IS IT CALCULATED?

Availability is calculated using:

AVAILABILITY = $\frac{\text{Total time in month (hrs)} - \text{Total downtime due to outages (hrs)}}{\text{Total time in month (hrs)} - \text{Exclusion afforded by Powin (hrs)}} \times 100$

LD = $(\text{Guaranteed Availability} - \text{Actual Availability}) \times \text{LD rate per 1\% shortfall}$
If < 0, LD = 0

PARAMETER	VALUE	UNITS
Availability Gap	4.78	%
LD rate per 1% shortfall	3,300	\$
Actual availability: without exclusions + adjustments	89.31	%
Availability with exclusions	93.22	%
Exclusion afforded by Powin	336	hrs
Guaranteed availability	98.00	%
Total downtime	856:48	hrs
Downtime excluding Powin hours	520:48	hrs

Please find the supporting sheet listing Powin outages and Availability calculations:

Excel file

ION ENERGY

BETM Performance Report | 03

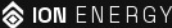
Liquidated Damages Report

This specialized report helps the ESS Provider claim liquidated damages for each site by providing a detailed analysis of the downtime. It is accessible via the "Reports" tab at the top of the platform, this report is customizable by site and year. It offers a comprehensive breakdown of downtime, including exclusions for specific causes at each site.

The report also includes visualisations such as the Strings Uptime Distribution and String Uptime Time Series, providing a quick yet detailed overview of site

performance. Furthermore, the report is hyperlinked to two additional datasets. The first table offers monthly downtime metrics, including columns for total time, outage downtime, capacity downtime, and more. The second table focuses on outage information, detailing the start and end times, reasons for downtime, and the affected array. This feature empowers the ESS Provider to claim liquidated damages effectively while also gaining insights into the operational health of their sites.

Revenue Maximization



Scheduling Coordinator Performance Report

2022

DATE: 12-12-2022

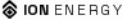
ASSET SERIAL NUMBER

DATE OF COMMENTMENT

CONTRACT PARTNER

AUTHOR

ION Energy



BETM Performance Report | 01



RISK SHARE FEE

1,883

in US \$

REFUND

HOW IS RISK SHARE FEE CALCULATED?

The Risk Share fee for any performance period is equal to the result of following calculation:

RISK SHARE FEE (REFUND) = (4% * MABT)

MABT = MARGIN - (8 * THRESHOLD)

Where Margin is aggregate Net Revenue for performance period

PARAMETER	VALUE	UNITS
Base Fee Amount	2,000	\$
TPCT	2	%
Fall Threshold	30,000	\$
Spring Threshold	30,000	\$
Monthly Fee	2,600	\$
Actual Availability	90.78	%
Total Revenue	263,815	\$
Annual Threshold Target @100%	380,000	\$
Threshold Target based on Availability	310,000	\$
MABT	(47,072)	\$
Risk Share Fee %	4	%

Please find the supporting [Excel file](#) 



BETM Performance Report | 03

Scheduling Coordinator Report

This specialized report helps the ESS Provider to claim their risk share fee and maximize revenue. It is accessible via the "Reports" section of the platform. By selecting "Scheduling Coordinator" as the report type and specifying the year and site, users can generate this report. The report is a comprehensive tool that calculates the risk share fee the ESS Provider can claim, and other important metrics as well such as monthly fees, actual availability, actual revenue and total revenue based on availability. The report features a performance table that includes information about downtime and revenue on a monthly

basis, the table has columns for the month, overall system online hours, total hours, actual availability, and market revenue. Additionally, it incorporates a Strings Uptime Distribution graph, offering a visual representation of system performance and a hyperlinked datasets. The dataset is a site availability metrics table providing detailed monthly site availability, actual revenue and threshold revenue metrics. This report enables the ESS Provider to claim their risk share fee accurately and provides a detailed analysis of revenue streams and system availability.

Warranty Protection and Alerts Management

Real-Time Warranty Protection

ASSET	CONDITIONS	DURATION	AVG. VALUE	
PPA Grand	DCCurrent >= 4000 / DCCurrent <= 2000	17.32 m	1.44 V	⋮
ACORN	DCCurrent >= 4000 / DCCurrent <= 2000	0.42 m	3.5 °C	⋮
Stratford	DCCurrent >= 4000 / DCCurrent <= 2000	03.45 m	1.59 V	⋮

ION Energy’s real-time alert system serves as a cornerstone in ESS Provider’s warranty protection strategy. The system is configured to notify the company immediately of any warranty violations, allowing for swift corrective actions.

By monitoring key parameters like low voltage and high temperature, the system ensures that each site operates within the warranty-defined parameters. It also monitors high-temperature scenarios and high C-rates, both during charging and discharging.

Specific warranty conditions are meticulously set up to monitor various parameters. This is crucial for the ESS Provider as any deviation could result in warranty voids, leading to financial losses and operational setbacks.

The real-time nature of these alerts allows the ESS Provider to take immediate corrective action, thereby minimizing the risk of long-term damage to the assets. This feature highlights ION Energy’s ability to offer customized solutions tailored to the ESS Provider’s unique operational needs.

Warranty Protection and Alerts Management

Custom Alert Conditions

ALERT NAME	TAGS	CONDITIONS	TRIGGER	INTERVAL	
 DC Overvoltage  Active  5sent	rack	System Voltage > 20	Immediate	10 m	
 Meter Power Zero  Active  12 sent	rack	Meter Power = 0	10 s	600 m	
 Low State Of Charge  Active  94 sent	rack	State of Charge < 15	Immediate	600 m	

In addition to warranty protection, ION Energy has implemented a robust custom alert system tailored to the ESS Provider’s operational needs providing an additional layer of operational safety and efficiency. These alerts are designed to flag conditions that may not necessarily violate the warranty but are crucial for optimal performance and safety. For example, the “Cell Voltage Abnormality” alert is set for system cell voltages that are either too low or too high. Similarly, frequency abnormalities are also tracked. Other conditions like “High Temperature,” “Low SOC,” and “Low Temp”

are also part of this comprehensive alert system, each with its specific triggering time and time interval for maximum operational efficiency.

These alerts are particularly important for managing the complexities of real-time energy storage and distribution, allowing the ESS Provider to preemptively address issues before they escalate into major problems. The robust data management and tracking layer of ION Energy’s platform ensures that all monitored data are not just collected but also analyzed in a way that is actionable, equipping the ESS Provider with the tools they need to operate efficiently, safely, and within compliance.

Conclusion

This collaboration with ION Energy has proven to be a transformative experience for the ESS Provider, offering both strategic and actionable insights that have significantly enhanced the operational efficiency and lifespan of their energy storage sites.

Central to this transformation has been the focus on downtime protection and revenue maximization. With the implementation of real-time dashboards, specialized reports, and custom alerts, the ESS Provider's engineering teams are now empowered with tools that provide real-time updates and predictive analytics.

These tools ensure that the energy storage systems operate at their optimal best, allowing the ESS Provider to significantly reduce downtime and maximize revenue through contract-specific claims like risk share fees, while also laying the groundwork for the next generation of energy storage solutions.

The engagement has not only helped them overcome their **immediate challenges** but has also set them on a path towards future **scalability and innovation**.